

Small & Mid-size Businesses

Complete Solution for Small & Mid-Size Organizations

SumTotal is the only talent management vendor to bring complete and proven enterprise-class solutions to small and mid-sized organizations. While some vendors offer slimmed-down versions of their products – often referred to as “business” or “professional” editions — SumTotal recognizes that the core talent management requirements of mid-sized organizations are not that different from those of larger organizations.

SumTotal’s unique approach for small and mid-sized organizations provides:

Customer View

“SumTotal helped me select content to get started and the site was up and running within a week of signing the contract. I continue to be impressed. Technical support is amazing. SumTotal makes continuous improvements and developments in response to customer needs. Hosted is the way to go and SumTotal has mastered it.”

Elearning!

Best of E-Learning! Award,
E-Learning Magazine

Enterprise-Class Functionality Without Complexity: Easy to configure and use, SumTotal is recognized by tier-1 industry analysts as the most comprehensive talent management solution.

Rapid & Affordable Deployment Based on Best Practices: We provide pre-defined best practices templates (based on our years of experience working with customers) and rapid on-demand delivery, at one affordable, standard price per month.

Dedicated Customer Care and Global Services: Every SumTotal customer is assigned a dedicated customer care representative that is certified as an

expert in talent management best practices and SumTotal’s technology. Our teams are always available to advise you and ensure your ongoing success.

Assess, Deliver & Measure Learning

SumTotal Learning is an on-demand complete learning management solution that enables organizations to create, deliver, and share knowledge to improve workforce productivity, accelerate critical business processes, and drive organizational performance. The solution centralizes and automates the entire learning management process, making the administration of enterprise learning and development both effective and efficient. SumTotal Learning’s ease-of-use and streamlined approach to managing learning is widely recognized as leading the industry.

Drive Revenue and Deliver Knowledge to Maximize Channel Success

SumTotal’s solutions go beyond traditional learning and talent management. We help organizations increase top-line revenue from more productive channels, reduce the cost of selling to and servicing of customers and channels, as well

Key Benefits

- Receive best of breed functionality, wizard-driven user experience, flexible workflows and unmatched configurability eliminate the need for costly customizations and offer a seamless upgrade path
- Complete solution available on-demand. It’s Software as a Service delivery model means the platform can be deployed quickly, allowing clients to efficiently manage learning and development.
- Develop and deliver education and information to audiences outside your organization
- Improve productivity & information sharing with external partners
- Increase training opportunities as learners access content in the moment
- Mobile users can find, access and acquire all the information they need within the solution



as increase brand awareness and loyalty. SumTotal's Extended Enterprise can help you enhance information sharing with external audiences, develop and rapidly deliver training, increase customer satisfaction, improve the quality and convenience of training, reduce training and delivery costs, increase revenues, reach large audiences at a fixed cost, and improve adoption rates of new product features and upgrades.

Extend Knowledge to All Users

The SumTotal Mobile functionality allows content and courseware to be viewed and accessed across a wide range of smartphones and mobile devices. SumTotal Mobile includes application support for iPhone/ iPod and iPad, Google (Android), and Blackberry with native LMS style sheet support for netbooks and other tablet and appliance devices. With an engaging application interface, easy to use functionality and enhanced content performance, this solution delivers an impactful learning experience through rich media optimized for viewing and consumption on your mobile device.

Scalability, Reliability & Flexibility

SumTotal Learning's world-class architecture is designed for high performance and scalability across your entire enterprise. Our Web-hosted delivery model is designed to meet or exceed the most stringent security, reliability, scalability and performance standards. We utilize a global network with thousands of specially-equipped servers to help withstand the daily requests for rich, dynamic, and interactive content, transactions, and applications.

SumTotal takes full responsibility for the availability and integrity of your system. We provide all post-sale system administration, maintenance, upgrades, technical support, and other services required to keep your e-learning solution up and running at optimal performance levels—services that in traditional internal network deployments would have required dedicated IT resources, exponentially increasing the total cost of ownership. And because the SumTotal solution is delivered via a Web browser from central application servers, system upgrades are delivered instantly and transparently to every user.

"We innovate by leveraging systems to influence both internal and external audiences. SumTotal has enabled us to seamlessly deliver training to internal and external audiences using one online solution and it has increased our organizational performance,"

Carolyne Matseshe-Crawford
Senior Director Global Training
& Consistency, Orbitz Worldwide

About SumTotal // SumTotal Systems, Inc. is the global leader of strategic Human Capital Management (HCM) solutions that provide organizations with a new level of visibility to help make more informed business decisions and accelerate growth. Recognized by industry analysts as the most complete solution, SumTotal provides full employee lifecycle management, including a core system of record, from a single provider for improved business intelligence. The company offers customers of all sizes and industries the most flexibility and choice with multiple purchase, configuration, and deployment options. We have increased the performance of the world's largest organizations including Sony Electronics (NYSE: SNE), AstraZeneca (NYSE: AZN [ADR]; London: AZN), Amway (KUL:AMWAY), Seagate (NYSE: STX), Dell (NASDAQ:DELL), and Google (NASDAQ:GOOG).

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